

# **MONTHLY NEWSLETTER**

**MAY 2017** 

# FROM THE OFFICE

We are proud to unveil our new logo and rebranding! This new era of Sparetime is rooted in our past and growing towards our future. Over the course of the next couple months you will see changes in our website, forms, emails, etc. We added the word distribution to make it clear we are here to serve retailers not only in NorCal, but all over the Western US. We are bringing small-town customer service to wholesale garden supply!

Kevin Gravier has accepted a new position and is no longer representing us. We thank him for his service and hope him nothing but the best in his new endeavors. We aren't leaving you hanging, Matt Anderson, who's been with us for 10 years, will be taking over Kevin's territory. He is well versed in products and is eager to hit the road! He will be making rounds to introduce himself in the next couple weeks. In the mean time, feel free to contact him at 707-367-8197 or matt@sparetimesupply.com.

# FFATURED PRODUCTS

We continually look to bring you the latest and greatest trends. Each month we will feature some of those products. If you would like to see a new product in our lineup, let us know!

# **OMRI LISTED RICE HULLS**

We now carry Weed Free Rice Hulls! These heat treated Rice Hulls come in 6 cf bales. They are OMRI listed for organic use. Contact your sales rep with any questions!



Sku: RICEO

Description: Hullgrow Weed Free Rice Hulls

Size: 6 cf

Fach Price: \$13.20 Qty Break: 24/pallet

Qty Price: \$12.54



# **FLOWERHOUSE EGG CHAIRS**

Hanging chair with stand! A beautiful place to relax in your home and garden! Durable all weather chair includes cushion.

- Cushioned Egg-shaped chair
- Comfortable design for lounging, napping, or reading
- Ideal for use on decks and patios
- Durable weather resistant fabric
- Five color options!



## MONTHLY PRICE CHANGES & NEW SKUS NOW ON THE WEBSITE

All monthly price changes and new skus are available on our website when you login at www.sparetimesupply.com. The price changes and new skus are on the home page next to a link to view the newsletters.

# WHOLESALE HOURS

Monday - Friday

8:00 a.m. to 4:30 p.m.

We are also available before and after these hours and on Saturday if you call ahead to arrange an appointment. (800) 842-3276

# **MAKE A NOTE**

# Summer Expo

The Summer Expo will be bigger and better than years past! We have more exhibitors, more discounts and more fun! We are sending registration forms and ask you to return them as soon as possible! Contact your sales rep or the office if you have any questions!

#### Website

We will be launching a new website this month! We're adding new features and resources to improve your experience! Contact your sales reps for any website auestions!

# New Blacksmith Bioscience: Armory

Blacksmith Bioscience has a new product: Armory! Available in 2 oz and 16 oz sizes. The skus are ARM2 and ARM16.

## **Discontinued Skus**

All General Hydroponics Subcultures and pH Up/Down Dry have been discontinued.

# **SKU Changes**

FlowerHouse EclipseHouse and BigHouse skus have changed. Contact your sales rep or the office for a complete list of skus.

# Case/Pallet Quantity Changes

GGGPM15 comes 4/cs

PER3 and PER4 now come 30/pallet.



## WHAT DOES M&M FEED DO IN THEIR SPARE TIME?

At M&M Feed our interests vary as much as our appearance; from far left fashion to far right tinkering. And everything in between. We like to go fishing and camping and hunting, play softball, cook and garden, ride horses, do woodwork, play video games, sail boats, get blue ribbons in the fair, attend our kids' sporting events, play with kids and grand kids and so much more.

M&M Feed began operations the same year as Sparetime Supply, 1983. It has been a lot of work, but now, due to a most excellent bunch of co-workers, I, Marylou, personally don't have to work all the time. It takes some practice not to stay busy. In my spare time I like to volunteer in the community, practice yoga, tennis and my ukulele, work in the garden, make up art, travel the world, go hiking, and if I sit still ten minutes a day contemplating my navel I usually come up with something else.

Maxwell, our CFO, likes to work out, ride motorcycles, work on his race car and drive it really fast (on the track only, well equipped with safety gear, of course).











# **WE NOW PROUDLY DISTRIBUTE**





# **PRODUCT UPDATES**

#### **PLASTICS**

Our Black and White Plastic and Clear Plastic comes from Spain where they had a port strike. The strike is over, but we don't know when we'll receive our next order. We are limited to stock on hand. We will keep you updated.

#### **MONTANA GROW**

Montana Grow is approved for sale in CA and is now CDFA OIM registered.

## **VERMICROP VERMIBAT**

VermiBat 25# will not be available in 2017.

#### **NEEM SEED MEAL**

Neem Seed Meal will be out of stock for at least a month.

#### **RICE TOTES**

We will no longer stock **RICET**. They can be special ordered moving forward.

## **BIG ROOTZ TOTES**

Big Rootz Totes (SKBRT) now come in 40 cf totes.

#### **FLOWERHOUSE**

It has been difficult to receive all the parts for the FlowerHouse EclipseHouses. The turn around time for receiving the missing parts has been extremely long. We apologize for any inconvenience this has caused.